

DISTRIBUTION

One

CASE STUDY PATLIN INC.



LOCATION
East Dundee, IL

INDUSTRY
Industrial Supply

WEBSITE
www.patlininc.com

For nearly 20 years, Patlin Inc.'s team of seasoned professionals has provided their customers with a wide range of industrial products and customized inventory and management solutions. Due to substantial growth as a regional provider to the Industrial Supply industry, Patlin Inc. required an ERP business software solution to match the quality of their products.

“Distribution One has allowed us to deliver 30% more orders without having to increase our labor force.”

— President
Patlin Inc.

“We have been able to streamline our buying and drop more cash to the bottom line.”

Patlin management started their search about 3 years earlier for a new ERP solution. In 2016, Patlin Inc. implemented Distribution One's software to accurately manage their operations and streamline their warehouse and field sales ordering process.

Using ERP-ONE, Patlin Inc. has achieved dramatic improvement in their operations. According to their President, “Distribution One has allowed

Patlin Inc. to warehouse fewer products and at the same time have the correct products on the shelf. We have been able to streamline our buying and drop more cash to the bottom line.”

With Distribution One, Patlin Inc. continues to benefit from its ability to leverage technology to reduce costs and enhance growth. “As our sales have grown in the past two years,” explains Patlin's President, “Distribution One has allowed us to deliver 30% more orders without having to increase our labor force. Distribution One's software provides us a distinct edge within a very competitive industrial supply industry through our ability to analyze sales and develop accurate forecasting to ensure product availability levels while maintaining a lean inventory.”

CRUCIAL FEATURES:
WAREHOUSE MANAGEMENT
SHIPPING SOLUTIONS
MOBILE APPS



DISTRIBUTION ONE

POWERFUL BUSINESS SOFTWARE FOR WHOLESALERS & DISTRIBUTORS

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